

Organized by



EMBASSY OF THE REPUBLIC  
OF KAZAKHSTAN  
IN THE ITALIAN REPUBLIC



MINISTRY OF TRADE AND  
INTEGRATION OF THE REPUBLIC  
OF KAZAKHSTAN

With



In cooperation with



Regione  
Lombardia

**7-8-9 October 2024**

# **KAZAKHSTAN - ITALY**

## **Trade Investment opportunities on the Road to Kazakhstan**

This event of great institutional and business importance aims to strengthen economic cooperation and consolidate ties with Europe and the West. It represents a significant opportunity to discuss and follow up on the guidelines set by President Tokayev in his recent meeting with the Italian government, which highlighted Central Asia as a strategic front for Italian interests, and the visit of the Italian Minister of Foreign Affairs, Antonio Tajani, to Kazakhstan, where initiatives for economic, industrial, and development cooperation were promoted to facilitate trade and investments between the two countries, further strengthening economic and commercial ties.

**Promoting Kazakhstan's role in relations between Europe and Central Asia**

**Strengthening Economic Relations**

**Enhancing Cultural, Academic, and Scientific Collaborations**

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**7th October - Auditorium Testori, Palazzo Lombardia**

*Piazza Città di Lombardia, Milan*

**09:30 | Registration**

**10:00 | Plenary session**

### **Welcoming Speeches:**

- President of Lombardy Region, **Attilio Fontana**
- Extraordinary and Plenipotentiary Ambassador of the Republic of Kazakhstan to the Italian Republic, **Yerbolat Sembayev**
- Ambassador of Italy to Kazakhstan, **Marco Alberti** (online)

**10:20 | Plenary session**

**Moderator: Fabrizio Grillo**

### **Speeches:**

- Minister of Trade and Integration of the Republic of Kazakhstan, **Arman Shakkaliyev**
- Minister of Made in Italy of the Republic of Italy, **Adolfo Urso** (TBC)
- President of the European Union Policies Commission of the Republic of Italy, **Sen. Giulio Terzi di Sant'Agata**
- Vice Minister of Agriculture of the Republic of Kazakhstan, **Yermek Kenzhekhanuly**
- Chairman of the Board of "Kazakh Tourism" National Company" JSC, **Kairat Sadvakassov** (TBC)
- Minister of Tourism of the Republic of Italy, **Daniela Santanchè** (TBC)
- Chairman of the Board of JSC Entrepreneurship Development Fund Damu, **Buribaeva Gaukhar**
- President of the Finance Commission of the Republic of Italy, **Hon. Marco Osnato**
- President of the Senate of the Republic of Italy, **Ignazio La Russa** (TBC)

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**12:00 | Ceremony of signing bilateral documents**

**12:15 | Talk: on support measures for entrepreneurs and investors of the two countries**

**Moderator:** President of ACIK, **Marco Beretta**

- CEO of QazTrade, **Zhenis Osserbay**
- President of Confapi Italia, **Cristian Camisa**
- President of Confindustria Kazakhstan, **Ernesto Ferlenghi**
- Confindustria Moda - Direttore Area Global Trade di Assocalzaturifici, **Matteo Scarparo**
- Vice President for Medicine of Nazarbayev University, **Massimo Pignatelli**
- CEO of Maire Group, **Alessandro Bernini**
- CEO of Ansaldo Energia, **Fabrizio Fabbri**
- CEO of Neos, **Carlo Stradiotti**
- CEO of Seingim, **Fabio Pinton**
- Creative director of RossoEvolution, **Filippo Marchiorello**

**13:30 | Closing**

Registration

**FORM**

Limited seats are available;  
the registration closes on September 27th

Registration for streaming participation

**FORM**

Association partners



Main partners



Partners



# Country Presentation

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## 15:00 | Greetings and introduction

President Confindustria Kazakhstan, **Ernesto Ferlenghi**

*"Role of Confindustria Kazakhstan, overview country and project of expansion of Confindustria Central Asia"*

Internationalisation and Foreign Trade Assolombarda, **Giulia Repetto and Chiara Fanali**

*"Welcome speech and overview on Regione Lombardia and its industrial power house"*

## 15.30 | Renewable Sector

Managing Director ArmWind Kazakhstan, **Federico Pugliese**

General Director Ansaldo Green Tech, **Vittorio Olcese**

*"Project of localisation for production of small turbines for electrolyses"*

CEO Green Spark, **Marco Castagnini**

Deputy Rector of Almaty Eurasian National University dept. Strategic Development,

**D. Aitmagabetov**

*"Blending Hydrogen and Turbo-gas for Power Plant"*

*"Project of the New University Campus in Astana"*

Deputy Chairman of the Board of JSC NC KazMunayGas, **Brekeshev Serikkali**

Director of Atyrau Branch of KMG Engineering LLP, **Mr. Altynbek Suleimenov**

*"Green solution for downstream and presentation of KMG atyrau's project hydrogen powered"*

Commercial Director DBA Engineering, **Marco Politi**

*"New Technologies in Hydrogen Sector for green and cargo mobility recharge cabinets"*

General Director Seingim Power, **Ing. Lorenzo Stocchino**

*"Energy transition, the Seingim Group's experience at the service of the market and case study Sweden's hydrogen plant"*

General Director Studio Speri Kazakhstan/OICE, **Valter Macchi**

*"Civil Engineering and Infrastructure in Kazakhstan, consortium to join public tenders in Kazakhstan"*

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## 16.30 | Doing business in Kazakhstan

Deputy Chairman of the Board of Kazakh Invest, **Madyr Sultanbek**

*"Overview on each sector of afternoon session for Kazakhstan Market, challenge and opportunities"*

Associate Partner Ernest & Young and Head of China&CIS Desk - Tax & Law Department, **Alessia Pastori**

*"Taxation and Customs in Kazakhstan"*

Lead Certification Specialist SERCONS, **Viktoria Pankratava**

*"The leading role of certification for imported products in Kazakhstan an overview"*

## 17.15 | Pharmaceutical Sector

Deputy Chairman of the Board NJSC Turan Healthcare Organization, **Askar Khoroshash**

*"Prospective of cooperation in pharmaceutical industry with Italian companies"*

### **Farmindustria, Aschinfarma, Confindustria Dispositivi Medici**

Production localisation, vaccine bottling, R&D, hospital services and GDO supply, Management of public tenders in Kazakhstan, Production Joint Ventures, joint R&D on selected areas, technology transfer for GMP and AIFA/FDI Certifications, Distribution of drugs and hospital supplies.

Partner Studio Livolsi & Partner, **Alberto Confronti**

### **Development opportunities and cooperation hypothesis Italy-Kazakhstan**

- General scenario and trends of the Kazakhstan market
- Which areas of possible cooperation Alberto Conforti
- Production joint ventures and technology transfer
- API and intermediates
- Joint R&D on selected areas
- Distribution of drugs and hospital supplies

## 18.00 | Final networking and B2B moment with a break aperitive

**Registration:** dedicated link by Confindustria

Sponsor



**fad** Kazakhstan LLP



**ansaldo** | green tech



**plenitude**

## Side Events 8th October

10:00 | Side event by Ansaldo Energia, Genoa

ansaldo | energia

15:00 | Side event by Maire Group, Milan

 MAIRE

15:00 | Milan

B2B meetings

Contact info: [estero@confapi.org](mailto:estero@confapi.org)

Registration

[FORM](#)

 CONFAPI  
CONFEDERAZIONE ITALIANA  
PICCOLA E MEDIA INDUSTRIA PRIVATA

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## Side Events 9th October

10:00 | Side Events by Neos-Alpitour, Rimini TTG

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CONFINDUSTRIA VIAGGI

 kazakh  
tourism  
NATIONAL COMPANY